

NJBIA | Upcoming Events

January 12, 2015, 8:00 – 10:00 at The Kenilworth



SMALL BUSINESS QUARTERLY

Connect and share with fellow NJBIA members while learning about best practices and available resources to help your small business succeed.

SALES SUCCESS FOR 2016

No Guts, No Gain Breaking Through the Growth Barrier

Cal Thomas from Sandler Training, world leaders in business development and leadership training, will lead a hands-on workshop that will help you identify specific roadblocks in your growth path and create a plan to overcome them.

This workshop will help you to:

- Throw away 'head trash'
- Increase quality and quantity of referrals
- Sync your organization to your growth plan
- Maximize the hours in your day

